



VELscope Vx: The two-minute exam that could help save a life.

As one of the best ways to easily start the process of identifying oral cancer, the award winning VELscope Vx continues to be at the top of the class.

When discovered early, the 5-year survival rate for oral cancer patients is about 83%. While the VELscope® Vx does not diagnose cancer, it alerts us to areas of concern earlier than ever before. During the exam, the award-winning VELscope® Vx uses a harmless blue light that is absorbed by the molecules in your mouth.

The quick exam only takes about two minutes. It is both safe and painless. If there is a suspicious area during the exam you can take the next steps. While if a VELscope® Vx exam that shows normal healthy tissue, both you and your patient can instantly have peace of mind.

Increasing the financial health of the Dental practice.

Although the dentist can charge either health fund code 054 for a basic examination or code 059 for a more comprehensive examination, for this ROI (Return on Investment) cost analysis we use the North American minimum average of Three (3) screening per day and the less expensive code 054 exam (oral mucosal screening).

This conservative ROI demonstrates that the two-minute VELscope Vx examination pays for itself in just a few months and then continues to make the dental practice significant profits for years thereafter.



Examinations per Day	Code 054 Estimated earnings	Profits per Week
3	\$27	\$405

Profits per Week	Weeks in the Year	Profits per Year
\$405	52	\$21060

Profits per Year	Over a Three (3) Year Period	Profits over Three (3) Years
\$21060	3	\$63180



Distribution One Pty Limited

"Your Home of Managed Services"

Unit 16, 276 New Line Road

Dural, NSW, 2158

(+61 2) 8007.6430

www.DistributionOne.com.au

